

2022 Annual Report



Contents

CHAIRMAN'S COLUMN	6
BOARD OF DIRECTORS	8
CEO REVIEW	10
OUR LEADERS	12
FY22 SNAPSHOT	14
SUSTAINABILITY	16
PROJECT SUMMARY	18

ACKNOWLEDGEMENT OF COUNTRY

Georgiou Group acknowledges the Traditional Owners of the lands in which we operate and pay our respects to Elders past, present and emerging.



SCAN TO LEARN MORE ABOUT OUR RECONCILIATION JOURNEY



Photo: Brightwater Inglewood, WA

Our Business

Georgiou provides a diverse range of civil and building construction services to government and private clients across Australia. With a focus on achieving excellent results for clients and pursuing innovative solutions, while remaining focused on first-class safety outcomes, Georgiou boasts more than 45 years' experience delivering major projects across Australia.

Our progressive management team, coupled with a team of high-calibre delivery professionals, ensures project objectives are met regardless of complexity, value or location. Through our strong network of designers and partners, the collaborative ethos of our company encourages a transparent solutions based mindset which focuses on working through issues in a positive manner.

While Georgiou is experienced in all forms of contracting methods, we achieve the greatest success where clients entrust us early in the project development phase to bring our experience to the design and delivery stages. This method allows risk items to be properly understood and mitigated to save clients money and avoid delays.

With offices around Australia, Georgiou has a directly employed workforce of more than 800 people and aims to be *'the best people to work with'*.

Guiding our behaviours are our Georgiou Way values:



SAFETY



PROFIT



RELATIONSHIPS



PEOPLE



INNOVATION

Chairman's Column

It's a great pleasure to present the FY22 Annual Report. We started the financial year with strong work-in-hand and a growing pipeline of opportunities after coming out of two years of COVID uncertainty. The 2022 financial year has been a successful year for the company with strong operational performance across our business. We have seen further growth due to the ongoing expansion of our east coast operations and improved market conditions across our market segments in WA.

Thank you

This year we celebrated our 45th in business, an incredible achievement and some 45 years ago, I don't think we could've ever imagined we'd be operating a strong Australian, mid-tier construction company across three major states delivering infrastructure for the largest government departments in each state.

When you look at our workforce, it's a mix of people who have been with the company for 20-plus years to those who started their careers as cadets and have worked their way up the ladder. We've invested heavily in developing our people and supporting them through all stages of their careers whether that's through flexibility and family-friendly

policies or exposing them to larger, more complex projects across the country.

On behalf of my family and I, thank you to our dedicated team, our clients, partners, subcontractors and suppliers for their support over the past four decades.

Strong Performance

This year, we continued to grow our balance sheet and improve our financial performance, with revenue \$926 million and EBITDA increasing to \$34.1 million. Net working capital improved in FY22 with net cash of \$160 million at 30 June 2022. Work-in-hand has increased to \$1.6 billion with many clients adopting collaborative contracts which include ECI and Alliance contracts.

For the most part, this past year has seen operations return to normal when it comes to the health and safety of our people. This year our TRIFR has improved to 5.54 by 30 June 2021, a significant improvement on FY21 as we increased focus on mental health and wellbeing, introducing a number of initiatives that saw our teams enjoyed more flexible working environments.

We delivered key projects for long-term clients including the Western Turner Syncline NPI (Rio Tinto), Hollywood Hospital South Block (Ramsay Health), Brightwater Aged Care (Brightwater), High

Street Upgrade (Main Roads WA), Kwinana Freeway PSP (Main Roads WA), Osborne Park Drain Stage Two (Water Corporation), AMC Vessel Transfer Path Upgrade (Development WA), Isle of Capri Bridge (City of Gold Coast), Pacific Motorway M1 - Eight Mile Plains to Daisy Hill (Department of Transport and Main Roads) and Mesa H Bulk Earthworks (Rio Tinto). As well as a variety of public and private clients across the transport, health, resources and water infrastructure sectors.

As we reached practical completion on these projects, we celebrated the award of the M12 Motorway West, Spring Farm Parkway Stage 1, King Georges Road Upgrade and Roper Road M4 Westbound onramp for Transport for NSW; Indooroopilly Roundabout and Breakfast Creek Green bridge for Brisbane City Council; Midland Station for Public Transport Authority; Checked Baggage Upgrades and Carpark Works for Perth Airport; and the Subiaco Hospital Redevelopment Works Package 2 for St John of God. We also built on our existing relationships with CBH, the WA Government and Water Corporation with a number of new projects. While these are testament to our strong project delivery, they also wouldn't be possible without our alliance and joint venture partners who enable us to continue delivering complex projects at scale.



THE 2022 FINANCIAL YEAR HAS BEEN A SUCCESSFUL YEAR FOR THE COMPANY WITH STRONG OPERATIONAL PERFORMANCE ACROSS OUR BUSINESS.

Outlook

The outlook for the business remains strong with the Federal and state governments continuing to invest in infrastructure. The private sector provides good opportunities across our core business sectors of resources, building and land development. Our prospects pipeline is circa. \$9 billion which allows us to be selective on pursuing project opportunities that align with our business capability.

To finish, I'd like to acknowledge the changes in both our Board of Directors and Leadership Team this past year. Georgiou welcomed Gary Georgiou into the CEO role after more than seven years in the

business. Gary has maintained sustainable growth of our two businesses on the East Coast and took over the reins from Robert Monaci after five years in the role. With this change in CEO, we appointed new General Managers Cameron Silverthorne (NSW), Sean Donald (Qld) and Tony Ricciardello (WA) signalling a new era of leadership for these businesses. Tony will take the reins from Executive General Manager Steve Tennant who will step into an advisory role in January 2023.

Rob continues to hold a valuable position on our Board of Directors, alongside Lui Giuliani, Chief Financial Officer Scott Morris and Chief Risk Officer Tony Vowles who continue to

drive the company's strategy. To both the Board of Directors, our Leadership Team and most importantly our people, thank you for your strong commitment to delivering excellence across our operations and for the support you've shown over the past 45 years.

John Georgiou

CHAIRMAN, GEORGIU
BOARD

Board of Directors



John Georgiou

CHAIRMAN

John has more than 30 years' experience in the construction and property development management industry. As CEO from 1998 to 2018, John's extensive experience in business development, strategic planning and organisational development resulted in the company's steady growth and geographical expansion across Australia.



Lui Guilliani

NON EXECUTIVE
DIRECTOR

Lui brings to Georgiou's Board extensive experience in acquisitions, business development, taxation and investment management. Lui's experience and knowledge is invaluable when assessing potential growth and expansion opportunities for Georgiou.



Robert Monaci

NON-EXECUTIVE
DIRECTOR

Rob brings more than 30 years engineering and construction experience to the company. He has built his career on a practical approach to project management, financial control and a strong customer focus. Rob stepped down from the CEO role on 30 June 2022 and is a Non-Executive Director on the Board.



Gary Georgiou

CHIEF EXECUTIVE
OFFICER

Gary has more than 25 years' experience in the construction industry both as a professional engineer and business leader. Gary was appointed CEO in July 2022.



Scott Morris

CHIEF FINANCIAL
OFFICER

Scott has more than 20 years' experience as a finance professional across a number of different industries. Scott leads the management of the Finance and IT functions at Georgiou as well as playing lead role in the in the company's strategic planning processes.



Tony Vowles

CHIEF RISK
OFFICER

Tony has more than 30 years' experience in the construction industry in the area of commercial and risk. Tony leads the Company's Risk Business Unit which has oversight of all commercial and legal matters, corporate risk, group insurance and the company secretariat.

CEO Review

It's a pleasure to present the FY22 report as CEO of Georgiou Group. When I first joined Georgiou in 2015, I was in awe of how a private, mid-tier company had continued to diversify and expand operations across Australia whilst still maintaining a strong family culture. In stepping into the CEO role, I have a greater appreciation of how important that culture is and how it's felt in every pocket of our business and that's reflected in this year's results.

We have continued to secure notable complex projects, partner with likeminded organisations, delivered work across our portfolios and remained focused on the heart of our business – our people. Celebrating our 45th year in operation, there is a strong belief within the team that every individual has a role to play in our future and is more than just a number. Behind every employee is a family and in treating our workmates as family, we can continue that legacy well into the future.

Our people

On the topic of our people, FY22 saw Georgiou continue our focus on improving diversity and inclusion throughout our operations. We are proud to have increased our paid parental leave offering and introduced greater flexible working conditions. These are all small steps as part of a greater journey, but important in creating an

inclusive working environment where everyone feels safe, themselves and welcome. Additionally, we launched our next Reconciliation Action Plan. Being the first construction company to have their RAP endorsed by Reconciliation Australia in 2011 is something we take very seriously and our commitment to reconciliation has never been stronger. In the past financial year alone, we've tripled our Indigenous spend and employee numbers – working with great Indigenous businesses to increase their capability while educating our team on the importance of Australian history and the role every individual has in reconciliation.

Our FY22 safety performance also improved as operations returned to normal following two years of COVID-19 uncertainty. Our total recordable injury rate sat at 5.54 as of 30 June 2022 as we continue to work towards our 5.05 target. This can be accredited to our increased focus across our own workforce and our subcontractors and our new safety system which drives consistency and a greater focus on injury prevention.

In order to set Georgiou up for future success, we also appointed new General Managers in three of our regions welcoming Cameron Silverthorne (NSW), Sean Donald (Qld) and Tony Ricciardello (WA) into the Leadership Team. Each bring a wealth of experience in their states and will work hard to continue building sustainable

businesses across the country.

Operations

Our conscious decision to invest in East Coast operations has continued to reap rewards to the point where these regions are now a major contribution to profit this financial year. Looking at FY23, work-in-hand sits at \$1.6 billion of which 65% sits within our Queensland and New South Wales businesses, capitalising on the strong pipeline of opportunities in the transport sector. Our WA operations continue to explore new sectors, strengthening their core operations across building and land development.

Additionally, the business invested heavily in technology to support our projects with the implementation of the Cornerstone system to manage our people and their development, SharePoint for greater collaboration and connection and eftsure to provide continuous control monitoring on all EFT payments. This provides confidence that our subcontractors and suppliers are paid on time as we understand small business and the importance of cashflow. Additionally, we've continued to further development our Business Intelligence tools on the back of the successful implementation of our ERP COINS in 2021.

I am pleased to report the Group's reported EBITDA was \$34.1 million, delivering a Group profit before tax of \$22.3 million and with an ongoing



IN STEPPING INTO THE CEO ROLE, I HAVE A GREATER APPRECIATION OF HOW IMPORTANT THAT CULTURE IS AND HOW IT'S FELT IN EVERY POCKET OF OUR BUSINESS.

order book of \$1.6 billion as of 30 June 2022. Those results are testament to the commitment of our people and the leadership team who have ensured the stability of the company despite ongoing impacts of COVID-19 and the large amount of inclement weather we've encountered on our projects. Their dedication has been remarkable and humbling and truly representative of our vision to be *'the best people to work with'*.

Industry recognition

As a reflection of the great things our people deliver, Georgiou has received a number of industry awards this financial year. Showcasing excellence in construction and innovative delivery methods,

it's great to see our name up in lights and our people rewarded for the effort and commitment they give to their projects.

Outlook

I'm incredibly proud to be entering FY23 with solid work-in-hand, a steady influx of project opportunities and a team that has depth, experience and resilience. Our focus will remain on creating a sustainable business, not with the intention to grow exponentially, but to deliver on our promises, provide job security to our people (and their families) and deliver infrastructure that changes people's lives.

Gary Georgiou
CHIEF EXECUTIVE
OFFICER

Our Leaders

CORPORATE MANAGEMENT



Gary Georgiou
CHIEF EXECUTIVE OFFICER

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Tony has more than 30 years' experience in the construction industry in the area of commercial and risk. Tony leads the Company's Risk Business Unit which has oversight of all commercial and legal matters, corporate risk, group insurance and the company secretariat.



Lambros Siamos
EXECUTIVE GENERAL MANAGER

Lambros has worked with Georgiou for more than 30 years in project, pre-contracts and executive roles. Current role leads the management of the People & Capability, OHSE, Quality and Communications functions.



OPERATIONAL MANAGEMENT



Steve Tennant
EXECUTIVE GENERAL MANAGER - INFRASTRUCTURE

Steve has more than 30 years' experience in an engineering capacity. For the past 20 years, Steve had led Georgiou's infrastructure business in Western Australia. He now also oversees the company's precast and survey functions.



Steve Okill
GENERAL MANAGER - BUILDING

Steve is an experienced project and construction management executive with more than 25 years' experience. Steve is responsible for the management of Georgiou's building business.



Simon Welfare
GENERAL MANAGER - ENGINEERING

Simon has more than 25 years' experience in the construction industry and leads the Engineering business which delivers significant projects in both the transport and resources sectors in Western Australia.



Tony Ricciardello
GENERAL MANAGER - OPERATIONS WA

Tony has worked for Georgiou Group for more than 22 years, delivering small to large land development, roadworks and water infrastructure projects across Western Australia and Victoria. In September 2022, Tony was promoted from Operations Manager to General Manager Operations, responsible for the growth of Georgiou's infrastructure business in WA.



Sean Donald
GENERAL MANAGER - QUEENSLAND

Sean has more than 25 years' experience in civil construction and is on the Board of Directors of Civil Contractors Federation (Qld). Sean joined Georgiou in July 2017 as Construction Manager, before being appointed Operations Manager in October 2020 and General Manager in August 2022.



Cameron Silverthorne
GENERAL MANAGER - NEW SOUTH WALES

Cameron's 28-year history in civil construction and road infrastructure includes experience in steering several major highway projects through design and construction to early handover. Cameron joined Georgiou in April 2020 as Operations Manager and was appointed General Manager in August 2022.

FY22 Snapshot



FINANCIALS

GROUP REVENUE

FY19 - \$608 million

FY20 - \$629 million

FY21 - \$926 million

WORK-IN-HAND

FY19 - \$900 million

FY20 - \$1.0 billion

FY21 - \$1.6 billion

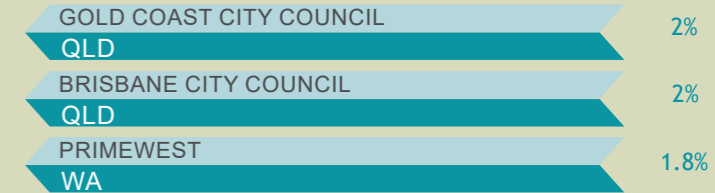
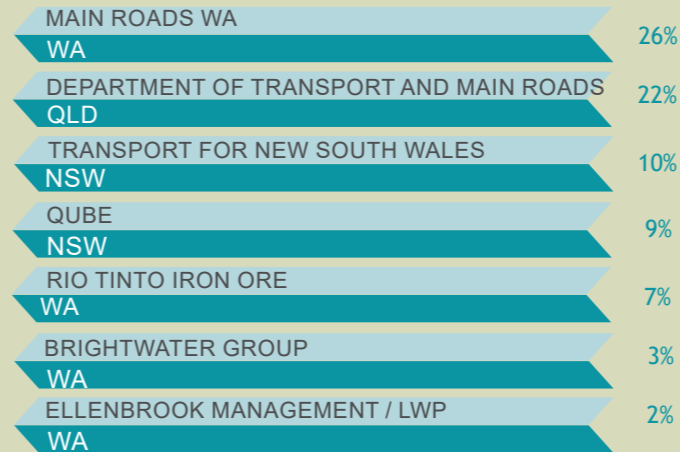
PROJECTS

37
AWARDED

33
DELIVERED

RELATIONSHIPS

REVENUE BY CLIENT

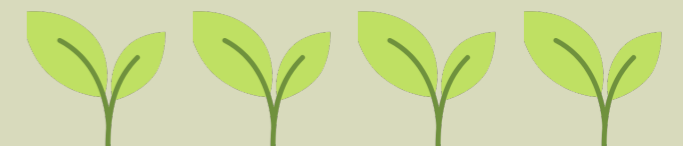


WORK FROM REPEAT CLIENTS

85%

PERFORMANCE

Hours worked across the Group



ZERO CLASS 1 ENVIRONMENTAL INCIDENTS

\$16,472,104
FY21 INDIGENOUS SPEND ACHIEVED

Ranked **#62** on IBISWorld's Top 500 Private Companies List - jumping 42 spots since FY20

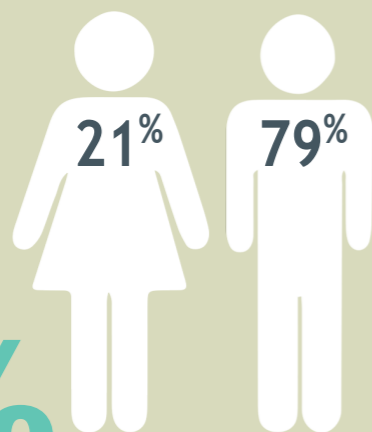
24
AWARDS SUBMITTED

INDIVIDUAL, COMPANY AND PROJECT AWARDS, WITH 42% OF AWARDS WINNING OR RECEIVING A HIGH COMMENDATION



PEOPLE

3%
GROWTH IN EMPLOYEES



100%
OF EMPLOYEES ON PAID PARENTAL LEAVE RETURNED TO WORK

78% SALARIED
22% WAGES

FIFTY-TWO
GRADUATES AND CADETS JOINED THE TEAM IN FY22



The best people to work with

Safety performance across our operations improved over the past 12 months with our Total Recordable Injury Frequency Rate (TRIFR) sitting at 5.54 as of 30 June which is a decrease from this time last year (FY21: 6.38) and closing in on our 5.05 target.

In July 2022, 23 new Codes of Practice were approved under the WA Work Health and Safety Act which covered confined spaces, first aid in the workplace, hazardous manual tasks, asbestos removal and management, construction work and managing risks of hazardous chemicals in the workplace. The WA Safety Management team led an extensive campaign to communicate the changes to the workforce, ensuring our people were kept abreast of the new codes and how they impacted their works. Thankfully, COVID controls relaxed allowing our projects to get back to business as usual. However, we made the decision to hold off commencing daily Breathalyser Testing until October 2022 as a precautionary measure. The entire safety team – and indeed our workforce – must be commended for their commitment and vigilance around our COVID management. Ensuring records were kept up-to-date in our Beakon system and Georgiou were complying with different state legislative changes, we were able to minimise any COVID outbreaks on our projects, minimising impact across our operations.

We pressed on with our health and safety system re-write, developing training packages to ensure compliance with current legislation and codes of practice. A key focus for the next financial year will be around defining health and safety lead indicators, additional training and continuing to strengthen our Safety Is *My* Way culture across the country. A key focus will be around occupational health and wellbeing with the team set to introduce a raft of wellbeing initiatives focusing on mental health. At Georgiou, we understand we have a large role to play in improving the mental health and wellbeing of construction workers and our Health and Wellbeing strategy is an important step in this process. Mental Health First Aiders have been appointed across the country to assist with this strategy.

FY22 saw Georgiou take their first steps towards the development of our Environmental, Social

and Governance (ESG) strategy. Working with third-party rating company, EcoVadis, Georgiou's commitment to ESG was ranked through four key criteria areas: environment, labour and human rights, ethics and sustainable procurement. The company scored in the top 94th percentile of businesses for the EcoVadis ESG International Framework which is a fantastic result and something we are very proud of. The next stage of work involves engaging an external consultant, BDO, to complete a baseline materiality assessment on the business and develop a formal strategy for ESG moving forward.

Our Annual Engagement Survey reaffirmed our company's strong culture with 77% of the workforce completing the survey. There were a number of areas where the results show Georgiou has continued to excel such as managers supporting equality, clear role expectations, a commitment to the Georgiou Way values, strong career development opportunities and ensuring gender-based and sexual harassment is not tolerated. Areas of improvement lie in excessive work hours which are, at times, dictated by the sheer nature of the construction industry, and a greater need for improved flexibility. As a result, a number of our projects implemented formal flexibility initiatives on the project, and we've seen an increased uptake in flexible working arrangements. This is something which will continue to evolve as we see the working environment continue to change after the COVID pandemic.

As part of our Georgiou Way values, we endeavour to treat each other as family which extends to our own families with Georgiou introducing an improved paid parental leave offering in June 2022. Employees now have access to 18 weeks of primary carers leave (2021: 12 weeks) or two weeks (2021: One week) of secondary leave after 12 months of service. This has been extremely well-received by our workforce and showcases our commitment to supporting our employees through all stages of their lives. The launch of our Georgiou Perks benefits portal has been well-received, with the portal giving employees access to savings across a range of retail, lifestyle and entertainment brands. The Georgiou Perks platform is just one way Georgiou retains top talent and stays competitive in the industry.



Diversity and inclusion

FY22 saw the launch of our fifth Reconciliation Action Plan (RAP). A key change in this RAP was the introduction of three working groups – Culture, Community and Commercial – which sees representatives from all levels of the organisation engaged in driving Indigenous outcomes within their teams. As a result, the company has seen Indigenous spend increase by 300% (FY22: \$17 million), more than 54% of the Georgiou workforce completing Cross Cultural Awareness Training and an Indigenous employee population sitting at 2.57%.

We continue to make strides with our diversity approach with the introduction of sanitary products on site and gender neutral toilets on projects. Our People and Capability team is developing a Diversity Strategy for the next 12 months to set clear objectives which will be tracked and reported against.

Projects



Photo: Indooroopilly Riverwalk, Qld

Main Roads WA



Leach Highway - Welshpool Road Interchange

VALUE: \$150 MILLION

Georgiou is currently delivering much-needed upgrades to the Leach Highway – Welshpool Road interchange, in an alliance with Main Roads WA, BG&E, and Golder Associates.

The project involves:

- construction of a new bridge taking Leach Highway over Welshpool Road to create a grade-separated interchange
- a new roundabout at the current Leach Highway and Welshpool Road Intersection
- duplication of the existing Leach Highway bridge over the Armadale passenger rail line, Railway Parade and Sevenoaks Street, and
- a new shared path along Leach Highway from Sevenoaks Street to Orrong Road.

As a result of the collaborative alliancing model adopted by Main Roads for the ADA Stage, the team was able to achieve a higher level of positive engagement with internal Main Roads WA stakeholders, as well as with critical external stakeholders such as the Local Government Authority, Public Transport Authority and key local businesses affected by the project.

Georgiou worked with Main Roads on an industry first Infrastructure Ready Program, with Georgiou and Training Alliance Group welcoming 20 participants on the first program. Of those, 17 completed their Certificate II and 10 are now employed on this project full-time, while undertaking an apprenticeship.

Mitchell Freeway Extension

VALUE: \$220 MILLION

Georgiou Group – in joint venture with BMD – is currently delivering the Mitchell Freeway Extension contract for client, Main Roads WA.

Scope of works involves:

- extending Mitchell Freeway from Hester Avenue to Romeo Road, with two traffic lanes in each direction
- construction of an interchange at Lukin Drive and widening the road to Connolly Drive as well as an interchange at Butler Boulevard
- connection of Romeo Road from Wanneroo Road to Marmion Avenue, including a new intersection with the Freeway, signal modifications at the Marmion Avenue intersection, an intersection upgrade at Wanneroo Road, and a new intersection at Benenden Avenue
- upgrade to the Hester Avenue interchange
- duplication of Wanneroo Road from south of Romeo Road to Trian Road
- construction of a bridge or tunnel over Transperth's Nowergup Depot access road and realign to Hester Avenue
- construction of a rail tunnel under the freeway north of Lukin Drive
- construction of a Principal Shared Path on the western side of the freeway, shared path on Romeo Road, fauna underpass at Romeo Road for the Yaberoo Budjara Trail and pedestrian underpass at Lukin Drive, and
- installation of noise and screen walls, safety barriers and lighting.

Tonkin Gap Project and Associated Works

VALUE: \$585 MILLION

As part of the Tonkin Gap Alliance, Georgiou Group – in alliance with Main Roads WA, Public Transport Authority, BMD, WA Limestone, BG&E and GHD – is delivering the Tonkin Gap Project and Associated Works.

Scope of works includes:

- additional traffic lanes in each direction between Collier Road and Dunreath Drive
- new bridges over the Swan River, Guildford Road, Railway Parade, the Midland Line railway and Dunstone Road
- upgrades to the Guildford Road and Great Eastern Highway interchanges
- a Principal Shared Path with bridges, underpasses and local connections for cyclists and pedestrians, and
- noise walls, lighting and amenity improvements.

The Tonkin Gap Project will address the current bottleneck where the highway reduces from three lanes to two lanes in Bayswater and Redcliffe, significantly reducing travel times and improving safety. We will also be making improvements to access and connectivity for road users, pedestrians and cyclists in the project area.

The Associated Works will provide rail-enabling works for the METRONET Morley-Ellenbrook Line along Tonkin Highway, including rail bridges, two dive structures to enable trains to enter and travel along the median of Tonkin Highway, and then exit towards Malaga Station, and a road and bus bridge at Broun Avenue for the future Morley Station.

Other projects recently delivered

- Karel Avenue Upgrade, \$34 million
- High Street Upgrade, \$58 million
- Kwinana Freeway Pedestrian and Cycle Path, \$14.7 million
- Roe Highway and Kalamunda Road Interchange, \$60 million



We're very proud of our team who continues to successfully deliver some of the biggest infrastructure projects in WA.

SIMON WELFARE,
GENERAL MANAGER ENGINEERING



Transport and Main Roads



Saltwater Creek Bridge

VALUE: \$87 MILLION

The Saltwater Creek Bridge project involved the realignment and upgrade to 12km of Bruce Highway and the construction of two new (three-span and five-span) bridges.

Scope includes:

- 4km realignment of the Bruce Highway constructed offline with interface with live Rail infrastructure
- 8km upgrade of Bruce Highway constructed under traffic requiring significant pavement, drainage, floodway and culvert installation
- construction of various pavement types including over 140,000T of FBSB and 40,000T AC pavements
- bulk earthworks involving 110,000m³ excavation, 45,00m³ cut to fill, 17,000m³ embankments and 125,000m³ import
- drainage installation involving 900m dia. normal and marine rated culverts, 2/300x1200 box culverts, and 2100 dia. access chambers (manholes)
- upgrades and replacements of 4 floodway culvert crossings
- soft soil management and stabilised subgrade treatments or unsuitable material replacements
- permanent and temporary erosion and sediment controls, and
- Public Utility Plant Protection or relocation works for Queensland Rail, APA Gas, Optus and Ergon.

The project was completed 15-months earlier than the forecasted Contract Practical date.



Townsville Ring Road Stage 5

VALUE: \$230 MILLION

The design and construct contract for the Bruce Highway-Townsville Ring Road Stage 5 project involves the duplication of the remaining 5.2km, two-lane undivided section of the Townsville Ring Road between Vickers Bridge and Shaw Road.

The scope of work includes:

- duplication of 6km of the Bruce Highway to four lanes
- new overpass at Hervey Range Road interchange and modification of ramps to incorporate the duplication
- relocation of Public Utility Plant (PUP)
- construction of two signalised intersections and an extensive grade-separated interchange at Beck Drive
- intelligent transport systems
- significant earthworks totalling more than 400,000m³ consisting of 100,000m³ of excavation and over 300,000m³ of imported fill material, and
- drainage works involving 1500m of stormwater culverts.

To date, 71% of procurement has been sourced locally within Townsville and 81% sourced within regional Queensland to provide regional suppliers with the capability, experience and long-term work flow on a large infrastructure project.

When complete, the entire 36km Bruce Highway link through Townsville will be a four-lane standard. Expected completion is set for mid-2023.

Brisbane City Council



Indooroopilly Roundabout

VALUE: \$102 MILLION

The Indooroopilly Roundabout Project involves the upgrade of the existing roundabout intersection of Moggill Road and Coonan Street to an overpass to improve traffic flow for current and future motorists.

Scope of work involves:

- realignment of Moggill Road and Coonan Street
- construction of new overpass bridge on Coonan Street
- construction of new Moggill Road Service Road
- construction of pavement widening on Coonan Street
- construction of new stormwater drainage network and upgrade to existing structures
- construction of new pavement and reconstruction/overlay of existing pavement, and
- relocation of impacted Public Utility Plant.

Set for completion in 2024, some 55,000 vehicles moves through the project daily, requiring extensive stakeholder interface with bordering commercial, retail and residential properties.

Other projects recently delivered



- Cairns Southern Access Corridor Stage 4, \$67 million
- Indooroopilly Riverwalk, \$37 million
- Isle of Capri Bridge, \$40 million
- Pacific Motorway (M1) - Eight Mile Plains to Daisy Hill, \$22 million

FY22 saw significant growth in revenue and staff numbers in QLD. It was great to see how this growth has enhanced our culture and resulted in continued relationships with our clients.

SEAN DONALD,
GENERAL MANAGER QLD



Transport for New South Wales



M12 Motorway West

VALUE: \$495 MILLION

The Australian and NSW Governments are building a new motorway as part of the Western Sydney Infrastructure Plan (WSIP) road investment program. The new motorway will provide direct access to the Western Sydney International Airport at Badgerys Creek and connect to Sydney's motorway network. The new motorway will be delivered in three stages.

Delivered in 50:50 joint venture with CPB Contractors, the M12 Motorway (West) project includes:

- construction of 6km of dual carriageway motorway predominately through a greenfield area
- construction of 11 bridges
- a grade-separated interchange referred to as the Western Sydney International Airport interchange, including a 1.5km dual-carriageway 4-lane airport access road
- connection to the signalised at grade intersection
- realignment and duplication of 1.5km of Elizabeth Drive with a new bridge over the Airport Access Road and Metro Rail corridor including associated utility adjustments
- a four-way signalised intersection east of Airport Access Road and left-in and left-out intersection west of Airport Access Road, and
- a signalised single point interchange with north facing ramps from Elizabeth Drive to M12 and south facing ramps from Elizabeth Drive to Airport Access Road.

Newell Highway Upgrade - Parkes Bypass

VALUE: \$115 MILLION

Georgiou is currently delivering the main construction contract for the Newell Highway upgrade, Parkes Bypass project in NSW.

The Parkes Bypass involves relocating the highway two kilometres west, between Maguire Road to the north and Barkers Road to the south, a total length of 10.5 kilometres.

The project team – which will employ 120 at peak – will construct two new bridges, new intersections, a four-way roundabout as well as the realignment and reconfiguration of local roads in the area.

The project is set to reduce travel time, improve freight productivity and safety along a vital transport corridor in New South Wales. The bypass is part of the \$700 million Newell Highway Upgrade Program and will remove up to 1,200 trucks per day from local streets.

Spring Farm Parkway

VALUE: \$70 MILLION

In April 2022, Georgiou was awarded the Spring Farm Parkway Stage 1 project connecting Menangle Park Urban Release Area to Menangle Road and the M31 Hume Motorway via northern facing on and off ramps.

Works include:

- a new 4-lane divided road (Spring Farm Parkway) extending about 1km from Menangle Park Urban Release Area east to Menangle Road
- a grade-separated interchange to connect Spring Farm Parkway with the Hume Motorway with north-facing entry and exit ramps to and from the motorway, including a two-span 64m-long precast super-T girder bridge over the Hume Motorway
- upgrade of Menangle Road including widening and tie-ins to suit the new intersection with Spring Farm Parkway to cater to forecasted traffic demands
- four signalised intersections
- removal of informal truck layover area on the northbound carriageway of the Hume Motorway
- a shared-use path on the southern side of Spring Farm Parkway and the south-eastern side of Menangle Road through to Broughton Anglican College at the southern limit of work, and
- installation of new drainage infrastructure and upgrade of existing drainage infrastructure including kerb and gutters, pits, pipes, and open drains.

Practical Completion is expected in January 2024.

Other projects recently delivered



- Windsor Bridge Replacement, \$78 million
- New England Highway Upgrade at Bolivia Hill, \$100 million
- Northern Road Upgrade - Stage 4, \$120 million
- Macquarie Park Bus Priority, \$25 million Upgrade, \$25 million
- Bays Road Relocation, circa \$9.5 million

Over the past year, our experienced teams have continued to overcome obstacles and deliver their projects on time and budget, strengthening our reputation in the region.

CAMERON SILVERTHORNE,
GENERAL MANAGER NSW



Other projects



Brightwater Inglewood Development

VALUE: \$40 MILLION

Georgiou has recently delivered the Brightwater Inglewood Development for client, Brightwater Care Group – the company’s first aged care project.

Brightwater Inglewood is a 1.51-hectare site within the established suburb of Inglewood. It is adjacent to the Mount Lawley Golf Club, located at the intersection of Walter and Dundas Road and shares a boundary with the existing 1.61-hectare Brightwater ‘The Village’ dementia specific site to the North.

The project involved construction of a new three level building, 128-bed Residential Aged Care (RAC) facility and 150-person corporate head office which will combine with the RAC facility and an industry leading research centre.

Georgiou worked closely with our client and the design team in an early contractor involvement model, to help determine the most cost-effective design solutions to meet our client’s functional and operational needs.

The project reached Practical Completion in mid-2022 to the high praise of client, Brightwater Group.

Perth Airport Checked Baggage Upgrade

VALUE: \$13 MILLION

Georgiou is currently delivering the Perth Airport Baggage Screening Upgrades project. Scope of work involves upgrades to the existing Baggage Handling System, screening facilities, out-of-gauge handling and associated control rooms across all four Perth Airport terminals.

This is the fifth project awarded by Perth Airport to Georgiou, following the company’s successful completion of the pedestrian bridge in 2019.

The project is part of Perth Airport’s significant upgrade to its passenger screening infrastructure across all terminals.

Other projects recently delivered

- Hollywood Hospital South Block and Administration Upgrade, \$54 million
- Fremantle Hospital Operating Theatres Mechanical Services Upgrade, circa \$8 million

Primewest Bunbury Office Development

VALUE: \$20 MILLION

Georgiou is currently delivering the new commercial office building to house Services Australia in Bunbury, WA, on behalf of real estate fund manager Primewest.

Located on Stephen Street in Bunbury, the 4,500sqm four-storey, A-grade office building, designed by Cox Architecture, will be 100% leased to the Federal Government’s Services Australia (formerly the Department of Human Services).

The Primewest Bunbury office building features large 1,200sqm floor plates, state-of-the-art end-of-trip facilities and aims to incorporate sustainable features to achieve a 4.5-star NABERS rating and a 4-star Green Star rating.

Throughout delivery, Georgiou has maximised the contribution of local subcontractors and suppliers.

Western Turner Syncline Stage 2

VALUE: \$62 MILLION

Georgiou has completed the Western Turner Syncline Stage 2 (WTS2) project, located approximately 32 kilometres west of Tom Price. The project involved the extension of the heavy mobile equipment workshop, construction of a new light mobile equipment workshop and tyre change facility, as well as expansion of ancillary buildings and installation of water infrastructure.

Works were delivered in 11 separable portions within live operational areas, with the team sequencing works to ensure mine operations were not affected.

At peak, the project saw 130 personnel engaged, with zero environmental incidents and No Lost Time Injuries recorded.

There is no denying that across our business, our people are working hard and rising to the challenge to deliver some amazing work in some very challenging times.

STEVE OKILL,
GENERAL MANAGER BUILDING



Other projects



AMC Vessel Transfer Path Upgrade

VALUE: \$9 MILLION

In early 2022, Georgiou delivered the Australian Marine Complex (AMC) Vessel Transfer Path Upgrade project for Development WA in Henderson.

The purpose of the project was to upgrade the vessel transfer path used for the transport of vessels between the Common User Facility (CUF) floating dock and the Civmec Shipbuilding Facility (CSF).

Scope of work included:

- widening of roadway between Floating Dock and CSF
- regrading of roadway and adjacent turning areas to provide suitable vertical geometry
- modification of stormwater drainage to suit reconfigured roadway
- removal and/or relocation of services infrastructure such as lighting towers, distribution boards, fire hydrants and booster cabinets, and
- upgrade of pits and manholes to suitable class, allowing trafficking by self-propelled modular transporters (SPMT) and vessels.

At project completion, the team of 60 personnel at peak completed 45,000 manhours and reached an Aboriginal participation of 3%, completing the project on time and budget.

Cadoux Grain Receival Site

VALUE: \$9 MILLION

The CBH facility at Cadoux was identified within the Network Strategy to require 50,000 tonnes of additional storage to meet the 2022 forecast, allow for the consolidation of non-network strategy sites and increasing the number of segregations offered at Cadoux.

The project required road upgrades between OBH/04 and the Temporary Bulkhead built in 2021 for use of Drive Over Grid (DOG) – currently identified as not level enough to allow DOG to operate.

The project will provide 78,000 tonnes of permanent specification OBH storages, one 500TPH Auger Pit, one Conveyor Loading System and associated roads and drainages.

The team overcame challenges associated with inclement weather, remote resources and supply issues and an accelerated programme to have the project on track for completion prior to the 22/23 harvest season.

Ellenbrook Estate - numerous stages

VALUE: \$26 MILLION

Georgiou is currently delivering multiple stages at Ellenbrook Estate - the largest residential estate in Western Australia, which yields 10,500 lots in eight distinct neighbourhoods.

Originally awarded the civil construction contract for works in 1995, the team is currently working across the Ellenbrook Town Centre and Annie's Landing estates. The team is responsible for completing the earthworks, sewage, drainage, common trench services, roadworks and retaining walls.

In the past 12 months, works have involved:

- bulk earthworks include clearing, topsoil stripping cut-to-fill and import fill operations
- construction of roads, pavement construction, asphalt wearing course, kerbing, footpaths, brickpaving
- installation of 50km of PVC pipework
- installation of 2,700m of 900mm diameter plastic line reinforced concrete pipe in depths ranging from 2m to 7.5m
- installation of 3,000m of 300mm dia sewer main, and
- general maintenance works for client, LWP.

Other projects recently delivered

- Osborne Park Drain Upgrade Stage 2, \$9 million
- Mesa H Bulk Earthworks, \$45 million
- Alkimos Estate, numerous stages
- Ellenbrook Estate, numerous stages

For 45 years, we've continued to diversify our service offering and FY22 saw Georgiou secure contracts with new clients and in new sectors.

STEVE TENNANT,
EXECUTIVE GENERAL MANAGER
INFRASTRUCTURE



**People.
Performance.
Excellence.**

