



Georgiou

2015 Annual Review



'the best people to work with'

We are a trusted and valued civil and building construction company operating throughout Australia with a specific focus on high performance.

A FOCUS ON HIGH
PERFORMANCE





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LEFT: Aitken Boulevard and Reservoir Protection Measures, VIC



INNOVATION

POWERS GROWTH

We are **solutions-focused** and look for better ways; our **innovative** thinking is our competitive advantage.



ABOUT US

Georgiou is a national building construction, engineering and property development company, delivering major projects across Western Australia, Queensland, Victoria and New South Wales. With more than 30 years' business experience and nearly 700 people, Georgiou has developed three separate but congruent businesses which work hand-in-hand to provide a complete service for our clients.

Georgiou Group - delivers building construction, camp and village accommodation, earthworks, land development, marine and port infrastructure, non-process infrastructure, precast, roadworks and bridges, structural concrete and water infrastructure Nationally.

Georgiou Capital - owns and invests in commercial, industrial and multi-residential properties in WA.

Georgiou Developments - develops commercial, industrial and multi-residential properties in WA.

OUR VISION AND VALUES

Our vision is to be '*the best people to work with*'.

Our values guide our interactions, influence our decision making and shape our company culture.

SAFETY

The safety of our people is our single most important priority in everything we do, whether we are on a construction site or in the corporate office.

TEAMWORK

We value the contribution of everyone and recognise the effort and commitment of the entire team to achieve the very best.

EXCELLENCE

Our people consistently demonstrate excellence in their field and we continue to support this by developing programs which help to increase effectiveness, efficiencies and productivity

PRIDE

As we reach goals and milestones, or are recognised for excellence, we acknowledge people's contributions and celebrate our success.



HIGHLIGHTS

2014

JULY

- RUAH Community Services, beyondblue and Cystic Fibrosis named as Georgiou's Charities of Choice for 2014/15.
- Georgiou formed a new company, MiracleTek. MiracleTek's vision is to improve enterprise productivity by creating a paperless environment. The company's purpose is to help businesses transform in the 21st century by modernising business processes and management techniques.

AUGUST

- Dalkeith On Waratah apartment development awarded to Georgiou.
- Our Masters Home Improvement Store and Mooka Construction Camp and Staging Facility pick up high commendations at the 2014 Australian Institute of Building (AIB) Awards.
- Infrastructure WA secures four new projects - Eliza Pump Station, Cockburn Coastal Forward Works, Rockingham Industry Zone Stage 1 and Yanchep Wastewater Pump Station.
- Elizabeth Quay Forward Works Project takes out Civil Contractors Federation Earth Award.

SEPTEMBER

- Gerhard Vorster joins the Georgiou Advisory Board.
- Infrastructure WA secures two new land development contracts, continuing to dominate their hold on the market - Whitby Estate for Gold Fusion and Sienna Wood for Stockland/ Department of Housing.

OCTOBER

- Georgiou picks up IFAP Platinum Safety Achievement Award.
- The Greenough River Bridge, a key component of the Mid West Industry Road Safety Alliance project, officially opens.
- Georgiou awarded ALDI Distribution Centre, valued at \$57M.

NOVEMBER

- The Braeside Stage 2 Pipeline Project at the Anglo American Coal Mine in QLD reaches Practical Completion.

DECEMBER

- Precast awarded significant contract to construct 12 Tee-Roff beams, each averaging 49 tonnes with a maximum length of 23 metres, for WA's biggest road infrastructure project - Gateway WA Perth Airport and Freight Project.
- Georgiou secures Reid Highway Upgrade project from Main Roads, WA valued at \$65M.



2015

JANUARY

- Robert Monaci appointed New South Wales Executive General Manager.
- Georgiou's Ellenbrook project team lend a hand to local fire crews in fighting scrub fires in the area.

FEBRUARY

- New South Wales office in North Sydney opens.
- Founder Spiro Georgiou awarded 2014 CCF President's Award for his achievements in the industry.
- Operator Andrew Fisher takes out 2014 CCF President's Award Certificate III Trainee of the Year.

MARCH

- Georgiou's Alkimos Beach Estate project announced as the first 6 Green Star Community.
- Kooragang Island Waste Emplacement Facility in NSW reaches Practical Completion.
- New online Vendor Portal launched.

APRIL

- Georgiou's Alkimos Beach Estate team recognised by Lendlease for their highest audit score of contractors for the quarter.
- The Armadale Landmark Building and Mount Hospital Northern Expansion projects receive high commendations at the WA Australian Institute of Building Awards.
- Cambridge Medical Centre reaches Practical Completion - eight weeks ahead of schedule.
- General Manager Frank Smith joins the company to assist in the growth and development of Georgiou's building operations,

property development and Government partnership activities.

MAY

- Georgiou awarded the design and construct contract for the Edgewater Station Multi-Storey Carpark, valued at \$19.2M, by Public Transport Authority.
- Peter Lellyett appointed as new Victorian General Manager.

JUNE

- Georgiou's Cadet program ranked 7th in the Top Intern Programs by the Australian Association of Graduate Employers, the highest of any engineering company.



GOVERNANCE

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Our approach lies in our **One Georgiou** philosophy coupled with our ability to be **flexible** and share resources.



TREATING OUR
WORKMATES
AS FAMILIY



Our people are **key** to our business so we continue to look for ways to **develop their careers** and provide growth opportunities.

CEO REVIEW

The 2014/2015 financial year has been challenging for businesses across Australia, Georgiou included. With the majority of our North West work in WA coming to a close, we took the opportunity to expand into New South Wales as part of our national strategy. We remained focused on providing quality cost and time effective outcomes to our repeat clients; ensuring we were well positioned to ride the wave of economic uncertainty.

Financially, this year we've returned strong revenue of \$512 million, with our Building Business Unit surpassing their forecasted revenue with the award of the ALDI Distribution Centre, Toll Warehouse Extension, and the Curtin University Medical Teaching Facility. Our Victorian operations have doubled their 2013/14 revenue and are well-positioned to sustainably grow our presence in Victoria. Our Infrastructure Business Unit in WA has consolidated their position and continue to build their core client relationships with Tier 1 land developers. Finally, our NSW business, which has been in operation since January 2015, has delivered a healthy revenue of more than \$20 million from two projects - a strong sign of the great things to come from this business.

At Georgiou, we are keen to continue pushing innovation to improve productivity and efficiency in all our operations. Three years ago we realised that we needed to modernise our processes and systems to support our growth. We developed OneApp - a mobile application that housed all our forms from HR documents to HSE investigation information, accessible through a smart device such as an iPad or iPhone. Two years on, OneApp is embedded in

our business and we are seeing great efficiencies in the way we do business. To capitalise on this, in 2014 we formed MiracleTek - a software company solely responsible for developing apps to mobilise forms and workflows adaptable to any mobile device. With the support of Georgiou, MiracleTek is a true success story with our first client in the USA.

Safety has remained a strong focus for the company with *Safety is My Way* - our personalised brand of exemplary safety behaviour that encourages and influences a high performing, authentic safety culture across Georgiou - continuing to produce great results. In the past year, we have taken *Safety is My Way* to our subcontractors, working hand-in-hand to reduce the number of incidents across the business. I'm very pleased to report our safety performance is again at the highest standard in the company's history, which is testament to the great HSE team and our people who continue to take ownership of their safety and the safety of others. It would be remiss of me not to mention the great things we have achieved in terms of environmental sustainability. In the past 12 months, Georgiou has continued to seek innovative solutions to reduce our impact on the environment and the amount of waste going to landfill. For Georgiou, we are passionate about the communities in which we work and endeavour - on all projects - to reduce our impact on the environment. Through these waste initiatives, I believe we will continue to achieve this.

As with any business, you are only as good as your team and at Georgiou we aim to be *'the best people to work with'*. This past year saw some key appointments in Executive

General Manager Rob Monaci who is heading up our East Coast strategy. General Manager Victoria Peter Lellyett who will work closely with Rob to build a strong presence in Victoria, and General Manager Frank Smith who brings his management experience to the company to assist in the development of our building and property development operations. These three senior appointments have bolstered our leadership team and they will work closely with our current leaders and staff to ensure Georgiou is well-positioned looking forward. Through our internal Georgiou Academy, we have also introduced the Emerging Leader Program that takes employees, identified by their managers as having high potential, through a six month course to hone their leadership skills. This program, along with a wide range of training options offered by the Georgiou Academy, offers our employees an opportunity to build their skills and take ownership of their professional development.

To close, I want to touch on our biggest internal project going forward. As we have grown away from a company of nine to nearly 700, we have developed systems and processes to maintain a strong family culture and to not lose that is most important to Georgiou. Our One Georgiou culture defines what we stand for as a business and the way we operate as a company. Over the next six months, we will be working with our people to redefine our culture and truly understand what we need to be successful and grow Georgiou into a National business.

John Georgiou
Chief Executive Officer



OWNERSHIP
OF OUR ACTIONS

LEADERSHIP
TEAM



Errol Keyt
Chief Financial
Officer

CIMA

With more than 35 years' experience, Errol has overall responsibility for Corporate Services and the Plant Department. From Georgiou's strong technology innovations, Errol founded MiracleTek - a start-up technology company. "Miracle" - an enterprise mobile application development platform - was built that creates a paperless and productive environment by transforming business functions through mobilisation of businesses via mobile apps.



Frank Dilizia
General Manager
- Building

BE (Construction),
FAIB

With more than 30 years' experience in the construction industry, Frank has been responsible for successfully delivering a diverse range of commercial building and engineering projects using various project delivery methods including lump sum, early contractor involvement, design and construction management, managing contractor, EPCM and joint ventures.



Frank Smith
General Manager

BE (Civil), MBA

Frank joined Georgiou in 2015, bringing more than 25 years' of construction and project management experience to the company. With a focus on winning and managing major projects and leading specialist business units, Frank assists in the growth and development of Georgiou's building operations, property development and Government partnership activities.



Gary Georgiou
General Manager
- Queensland

BE (Civil)

Gary has more than 20 years' experience working in the civil infrastructure sector on the east coast of Australia as a professional engineer and business leader. Gary is responsible for Georgiou's Queensland business and will help to grow our business in the road transport sector in Queensland.

Our growth is on track, we continue to bring on board some of the **top talent** in our industry and our commitment to delivering on our promises has never been so important.



John Galvin
Executive General
Manager

BE (Civil), FIEAust,
CPEng, EngExec NER,
MBA, MAICD, GMP
(Harvard Business
School)

John has more than 25 years' experience in the construction and engineering industries. He has responsibility for the oversight of two of Georgiou's operational business units and health and safety in the Western Region. In addition, John is the executive charged with the leadership of Georgiou's Undergraduate Program along with its reconciliation and gender diversity strategies.



Lambros Siamos
Executive General
Manager

BE (Construction),
GMP (Harvard
Business School)

Lambros has worked with Georgiou for more than 25 years in project, pre-contracts, management and executive roles. Lambros' current role manages and represents shared services functions of business improvement, human resources, health, safety, quality and environment at group leadership level. His role includes tender governance and review for the group leading to work-in-hand.



Nigel Lauriston
General Manager
- Plant

A qualified Plant mechanic, Nigel has more than 25 years' industry experience. In his role, Nigel leads the Plant management team and is responsible for Georgiou's plant and equipment fleet.



Peter Hopfmueller
Operations
Manager

BE(Construction), Grad
Cert of Management,
GMP (Harvard Business
School)

Bringing 21 years' experience to Georgiou, Peter has spent the past three and a half years leading the Gateway WA Perth Airport and Freight Access Project for Georgiou, in alliance with Leighton Contractors, BG&E, GHD and AECOM.



LEADERSHIP
TEAM



Peter Lellyett
General Manager -
Victoria

BE (Civil)



Rob Monaci
Executive General
Manager

BE (Civil), FIEAust
CPEng



Scott Morris
General Manager
- Finance

B.Bus CPA

Joining Georgiou in 2015, Peter brings to the company more than 23 years' construction experience in projects up to \$750 million. Responsible for the management of Georgiou's Victorian business, which operates in predominately land development and non-process infrastructure, Peter will work hand-in-hand with our NSW office to grow the Georgiou brand on the East Coast.

Rob brings more than 30 years' engineering and construction experience to the company, having built his career on a practical approach to project management, financial control and a strong customer focus. In his role, Rob oversees the New South Wales business units in an effort to increase Georgiou's presence in the infrastructure market in the Eastern Region.

Scott is responsible and accountable for the financial management, accounts management, payroll and quality functions across the company.



Steve Tennant
General Manager
- Infrastructure

BSc Hons, MIEAust,
CPEng, PMP

Steve has more than 30 years' experience in an engineering capacity and is responsible for the management of Georgiou's Infrastructure Business Unit in Western Australia which operates in predominately land development, water infrastructure, earthworks and remediation.



Tony Vowles
General Manager
- Risk

B.COMM (Business Law) ; Adv. Dip Leadership Mgmt; DIP Company Sec. Prac; EMBA; Post-grad Cert Construction Law; LLM; FCSA

With more than 25 years' experience in the area of commercial and risk within the construction industry, Tony's experience has been gained working on a broad range of projects from the construction of hotels to oil and gas refineries, both within Australia and internationally. Tony has oversight of Commercial, Planning, Legal, Insurance and Company Secretarial matters across the Group.



CHAIRMAN'S COLUMN

As a Board, we pledge to bring that little bit of **added advantage** to make Georgiou truly the best people to work with.

As Chairman of Georgiou Group, I am privileged to present the Group's Annual Report for the 2014/2015 financial year. Georgiou will start the New Year with a strong balance sheet after successfully executing their National growth strategy, which culminated with the establishment of an office in New South Wales. Our Victorian Business Unit continued to perform well, doubling their revenue and securing some very prominent contracts, including Patrick Autocare's PDI Facility.

In WA, the Building Business Unit solidified our position as a quality builder, securing WA's first ALDI Distribution Centre and pushing into the tertiary education and industrial sectors. Their efforts in rolling *Safety is My Way* beyond our employees to all subcontractors, must be commended. Not only is Georgiou committed to improving the safety of our people, but the safety of every person on our sites.

Our Infrastructure Business Unit has continued to consolidate relationships with key land developers in WA, testament to our reputation in the State. This year, LWP not only showed their trust in Georgiou by inviting the team into New South Wales on their Huntlee Project, but thanked Georgiou in a public ceremony for their work on the Ellenbrook Project, where Georgiou has been working continuously for more than 20 years. These partnerships amply demonstrate what a relationships-based company Georgiou really is.

The Engineering Business Unit's strategy to focus our efforts and fine-tune our capability in the road infrastructure market has seen Georgiou awarded several very important projects by Main Roads WA.

Looking forward, the markets continue to offer an exciting and diverse range of project opportunities, which Georgiou is well placed to secure and deliver.

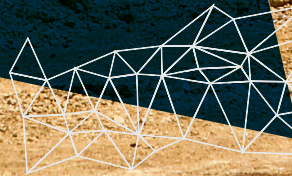
I want to sincerely thank the incredibly committed team of people who work for Georgiou. Their contribution is invaluable and I express my enthusiasm about our shared future.

In closing, I take this opportunity to welcome our newest board member, Gerhard Vorster, who joins Georgiou from Deloitte, where he was the Chief Strategy Officer. I wish the very best to Mike Connell who retires from the Advisory Board after almost five years. We thank him for his significant contribution and wish him well in his future endeavours. In addition to our strong executive management team, I can assure you that we have a Board with a broad range of commercial experience that will govern, direct and advise the Company into the exciting years ahead.

Joe Trio
Chairman




INVESTING
IN OUR PEOPLE





OUR BOARD



A Board has fundamentally two responsibilities. Firstly **governance**. Secondly to be the custodian of the **strategy**.

Lui Giuliani
Non-Executive Member
B.Bus (Curtin), CA

Lui brings to Georgiou's Advisory Board extensive experience in acquisitions, business development, taxation and investment management. Lui's experience and knowledge is invaluable when assessing potential growth and expansion opportunities for Georgiou.

John Georgiou
Chief Executive Officer

BE (Civil and Environmental), OPM
36 (Harvard Business School), FAICD,
FIE Aust

John has more 20 years' experience in the construction and property development management industry. Upon his appointment as Chief Executive Officer in 1998, he consolidated the operational activities of Direct Drainage Pty Ltd, Roadpave Australia and Geocrete Pty Ltd into one entity - Georgiou Group Pty Ltd.



WE ARE ACCOUNTABLE, CONSISTENT AND LEAD BY EXAMPLE

Joe Trio
Non-Executive Member

Assoc Civil Eng (WA Institute of
Technology), MIEAust CPEng

Joe's 45 years' experience in the civil engineering industry is a valuable asset to Georgiou and his approach to health, safety and the environment is paramount to ensuring Georgiou's future success.

Spiro (Peter) Georgiou
Company Director

Still a strong presence on site every day, Peter has more than 50 years' experience in land development, water infrastructure and road construction. As the original founder of the Group in 1977, Peter offers a practical approach to project challenges - meeting regularly with onsite personnel and actively involved in undertaking specialised tasks on location.

Gerhard Vorster
Chairman

BE (Civil), MBA (Business
Administration)

Gerhard's core professional capability is in strategic planning, strategy execution and innovation and he is well-known across the industry as a proven leader of senior teams. He also has broad sector experience in the areas of banking and securities, industrial products and services, automotive, service, service delivery and innovation, mining, water, oil and gas, telecommunications and media.

VISION

To be 'the best people to work with'

OUR BUSINESS

PERFORMANCE



REVENUE

\$512M



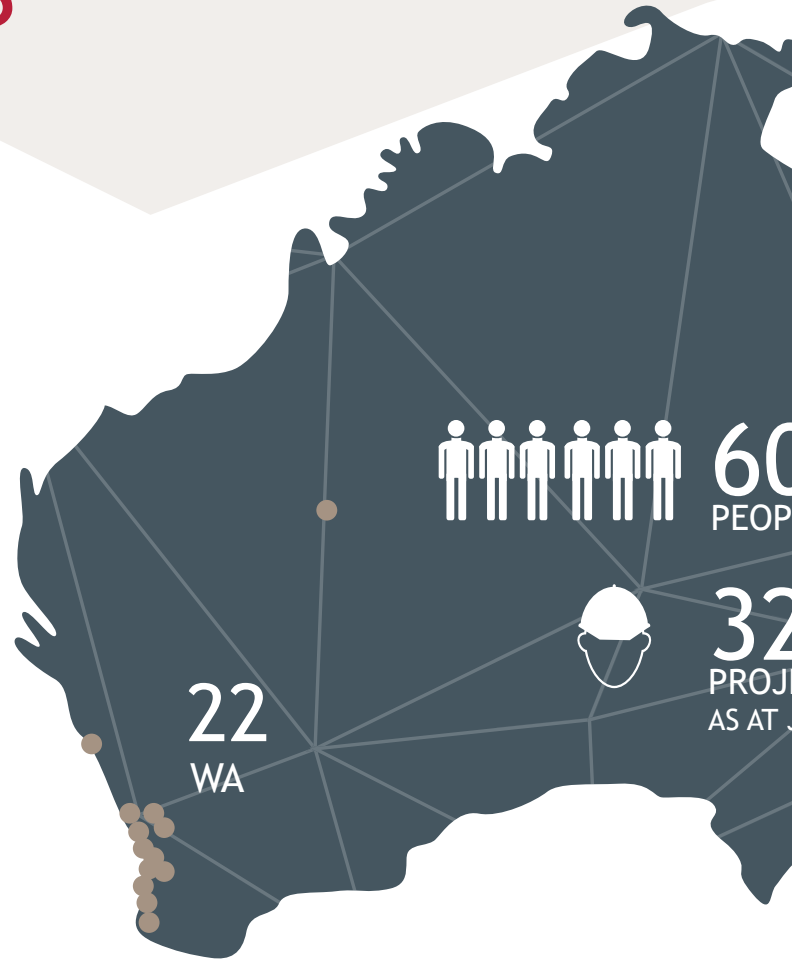
WORK IN HAND

\$600M



TOTAL PLANT

1223



1977

Peter Georgiou establishes Direct Drainage, a WA civil contracting business with nine employees.

1991

Precast company, Geocrete, founded by Peter Georgiou.

1994

Roadpave acquired.

1995

Georgiou awarded first significant project in Ellenbrook Estate.

1998

John Georgiou becomes CEO and consolidates Direct Drainage, Geocrete and Roadpave into Georgiou Group.

2003

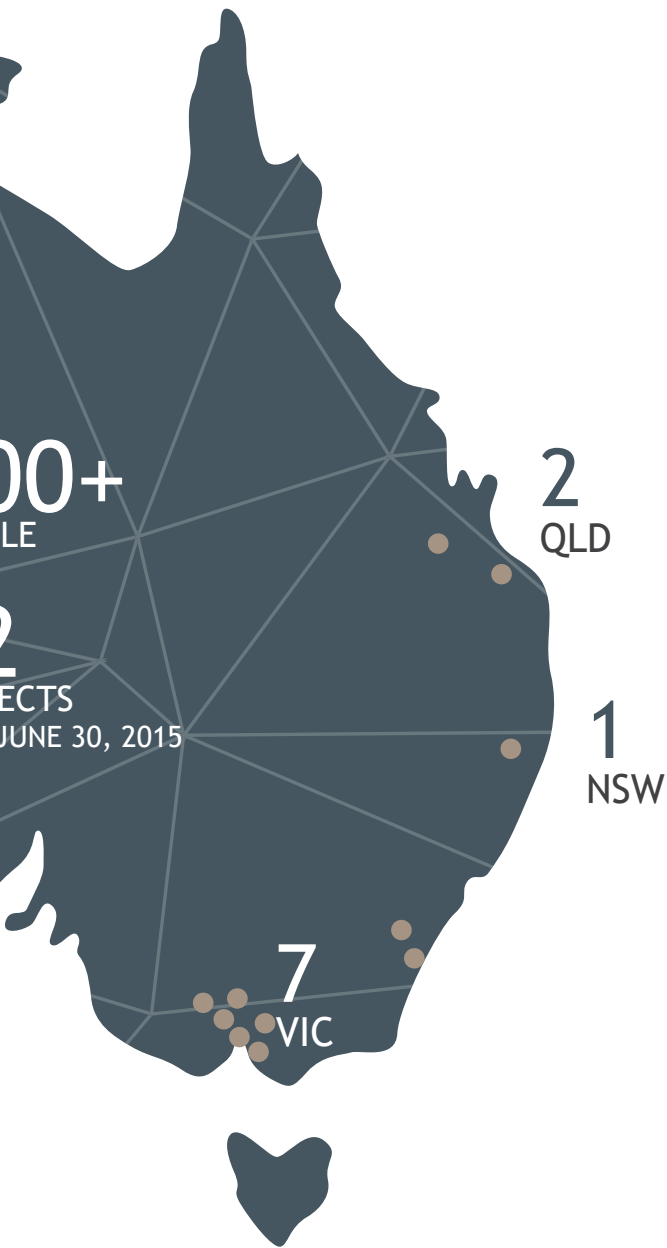
Georgiou Advisory Board appointed.

2005

Georgiou expands into engineering.

CORE PURPOSE

Georgiou is a national civil and building construction company, delivering major projects across Australia.



BUILDING



CAMP AND VILLAGE ACCOMMODATION



COMMERCIAL



EDUCATION



FITOUT



HEALTH AND AGED CARE



INDUSTRIAL



PUBLIC INFRASTRUCTURE



RESIDENTIAL AND RETIREMENT

CIVIL



EARTHWORKS AND REMEDIATION



LAND DEVELOPMENT



PRECAST



ROADWORKS AND BRIDGES



WATER INFRASTRUCTURE

2008

Georgiou establishes building arm.

QLD office opens and operations commence.

2009

VIC office opens and operations commence.

2011

Georgiou becomes first construction company to have their RAP endorsed by Reconciliation Australia.

2012

Safety cultural framework - The Georgiou Way - introduced.

Georgiou's 2012-2015 RAP launched.

2013

Behavioural-based *Safety is My Way* launched.

Employee Diversity and Gender Equity (EDGE) Committee formed.

2014

Georgiou Developments launched.

2015

NSW office opens and operations commence.

REPORTING

Financial

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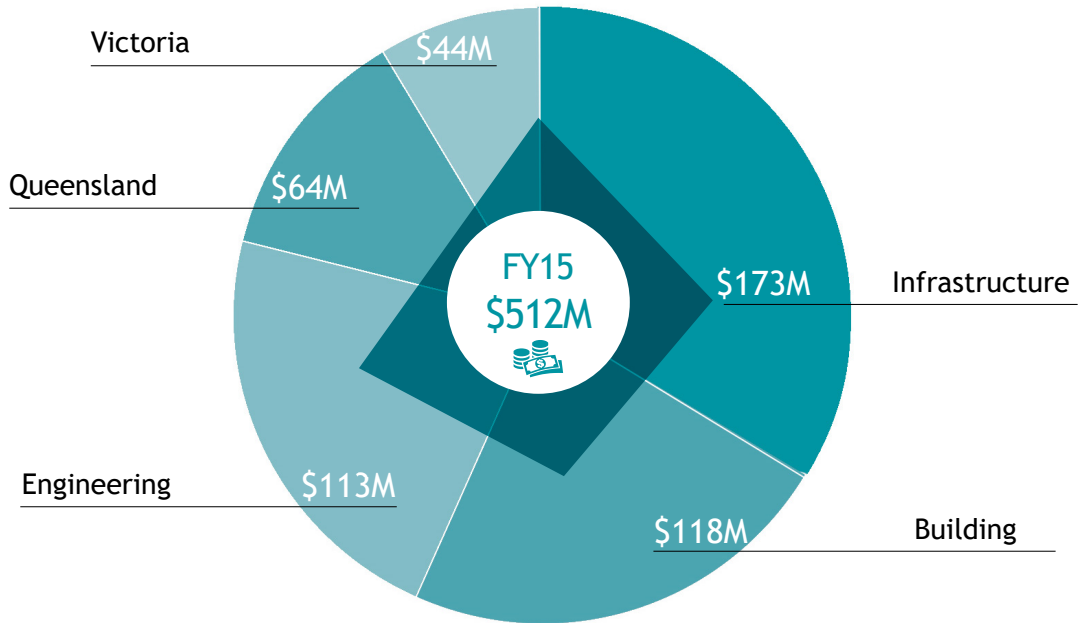
We value good **financial performance** and make every dollar **count**.



Georgiou

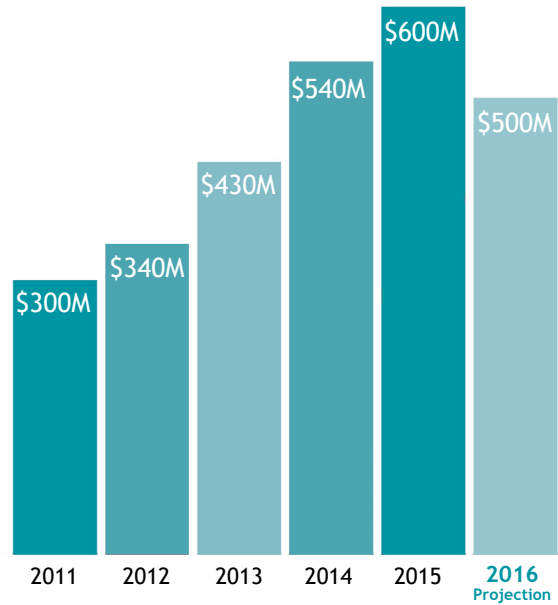
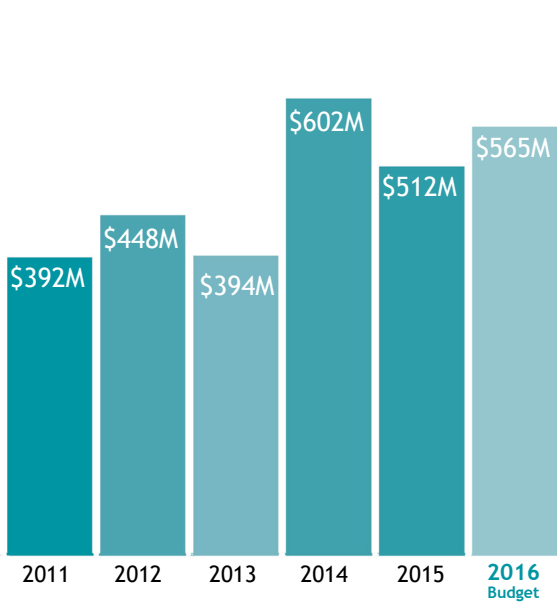
WHERE PEOPLE
EXCEL

REVENUE BY BUSINESS UNIT



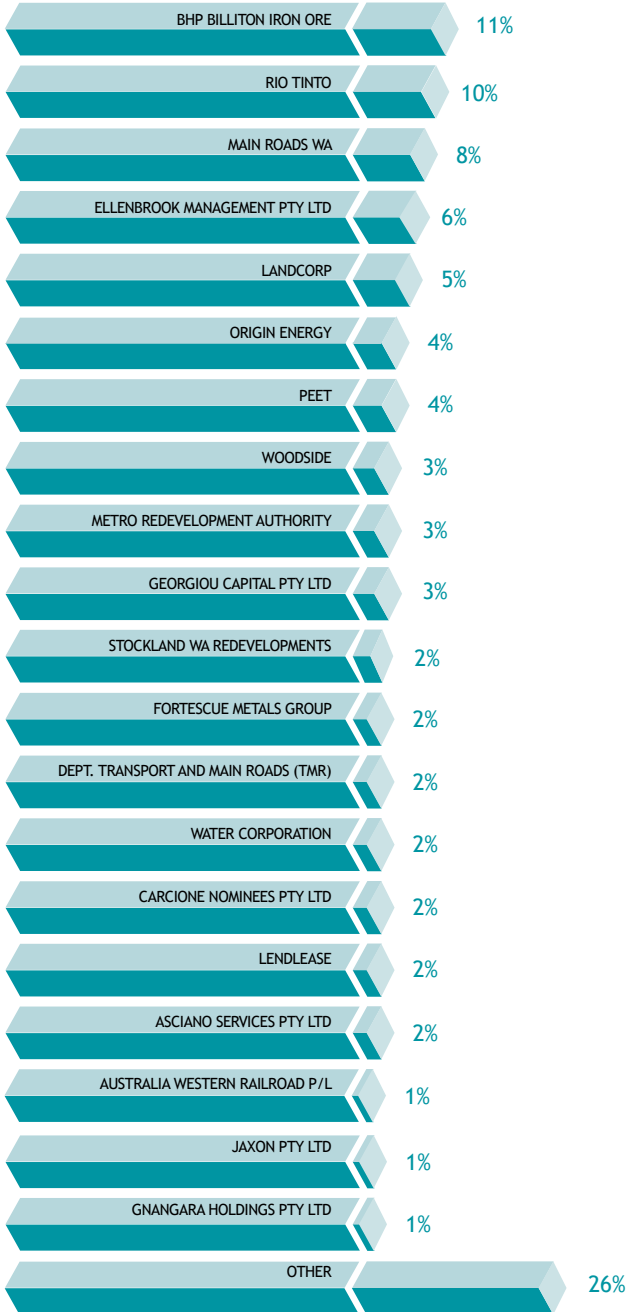
CONSOLIDATED REVENUE 

WORK IN HAND 
AS AT JUNE 2015

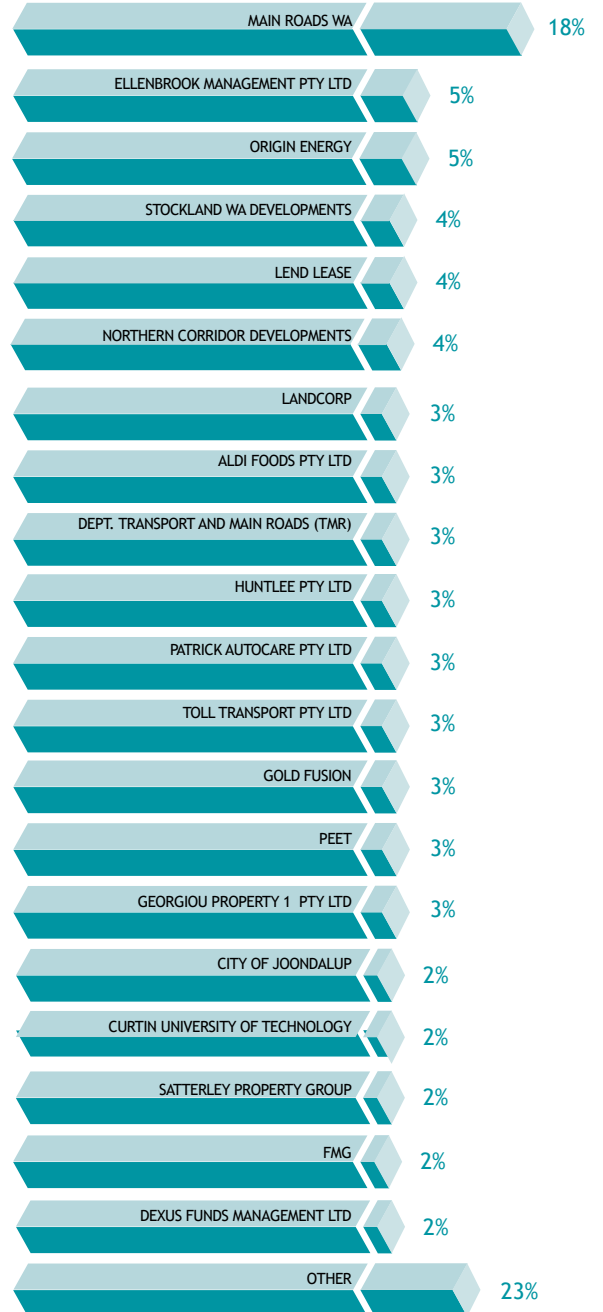




REVENUE BY CLIENT JULY 2011 - JUNE 2015



REVENUE BY CLIENT FY15



SUSTAINABILITY

HSEQ	28
People	30
Demographic	32



Safety is the **biggest priority** for our company. We manage our teams to minimise the risk of injury and ensure projects are **successfully completed**.



WE THINK
DIFFERENTLY

HSEQ

It has been an **outstanding financial year** for HSEQ at Georgiou during which time **safety culture** and its capabilities have **grown**.

In 2014/15 all key HSEQ objectives were implemented and desired targets successfully achieved. This ensured a strong HSEQ performance. Fundamental to our success was the adoption of *Safety is My Way* across our business Nationally. *Safety is My Way* is a personalised brand of exemplary safety behaviours that influence and encourage a high performing 'authentic' safety culture. This was the cornerstone for establishing a stronger HSE culture across our business. Authentic adoption of *Safety is My Way* enabled the growing business in Victoria to adopt consistent expectations for safety behaviours and culture.

HSEQ highlights for the year include:

- Reducing our Total Recordable Injury Frequency Rate (TRIFR) by 15% from 8.27 to 6.99. This sets a performance record for Georgiou Group. Most pleasing was that this resulted in fewer people being seriously hurt during the year whilst working on Georgiou construction projects.
- Some 86 of our Georgiou workforce were awarded exemplary safety status at *Safety is My Way* ceremonies across the business.
- Significant improvement in environmental sustainability was achieved across our Infrastructure and Building businesses by increasing our recycling rates from 60% to 90%. Our clients acknowledged us as market leaders for this achievement.
- Additionally, the use of our mobile application OneApp was a key HSEQ enabler for excellence in field leadership, subcontractor management, hazard identification, and control, and competency training across the

business.

From these innovations, lessons learnt and safety culture adoptions, Georgiou has set the foundation for a successful future where a high performing HSEQ function will continue to set us apart as an industry leader.



W E A R E
SOLUTIONS
FOCUSSED





STRONG, CAPABLE LEADERS

PEOPLE

Georgiou has made a commitment to stay at the **forefront of our industry**, which includes ensuring employees receive the **best training and professional development** opportunities available.



680

EMPLOYEES IN 2015

GEORGIU ACADEMY

At Georgiou, we believe that our learning and development programs make us *'the best people to work with'*.

The Georgiou Academy facilitates a series of internal development programs and e-courses, designed to expose employees to industry and company-wide best practice, increase productivity and efficiency, and foster a collaborative and team-orientated environment.

When Georgiou employees attend a Georgiou Academy program, they will find themselves in a highly stimulating and challenging learning and development setting. Regardless of experience, Georgiou offers learning, development, and assistance to build the skills of employees, grow their knowledge base, and expand their career potential.

In 2015, Georgiou launched their Emerging Leaders Program. Facilitated over six months, the program is designed to provide participants with the knowledge, guidance and opportunity to become an effective Georgiou leader and offers exposure to senior leaders within the organisation. Identified by senior leaders as having high potential, each attendee participated in modules which focused on increasing self-awareness, communication and leadership skills, change management, financial acumen and strategy.

GRADUATES AND CADETS

Georgiou's graduate and cadetship programs are designed to maximise learning in a structures and tailored environment. Strong mentoring and management support is key to the recognised success of these programs.

The Cadetship (Undergraduate) Program is developed for students who are currently studying a Civil Engineering, Construction Management or Quantity Surveying degree.

The three year Graduate Development Program is available to Civil Engineering and Construction Management graduates. This program has been structured to maximise exposure to a diverse and varied range of disciplines, including but not limited to Engineering, Project Management, Estimating, and Construction Management.

In 2015, Georgiou placed 7th in the Top Intern Programs run by the Australian Associate of Graduate Employers (AAEG), finishing the highest of any engineering or construction company. The survey is based on research conducted for the AAEG by independent specialist graduate recruitment research company, High Fliers Research, with more than 990 responses from students who have completed an internship, cadetship or vacation program during the past 12 months.

TRAINEES AND APPRENTICES

Georgiou's traineeships and apprenticeships provide the opportunity for employees to learn while they work. All traineeships and apprenticeships are run in conjunction with an industry specialist Registered Training Organisation, which means our training is accredited and Nationally recognised.

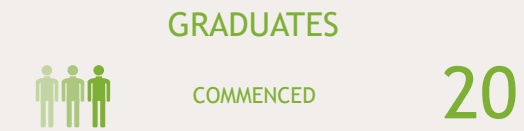
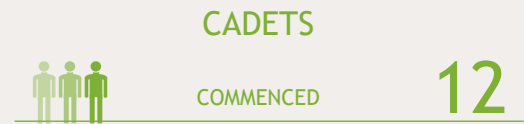
CEO LEADERSHIP SERIES

The CEO Leadership Series combines academic leadership principles, hands-on learning and the opportunity to pick the brains of great leaders in Georgiou and the wider business community to enable attendees to further develop their leadership and management potential. Run as an interactive discussion with readings and case studies, the series features a guest speaker for each event where the attendees can probe the speaker's leadership journey, failures, and successes, and explore the resilience it takes to deliver on a vision.

These are invitation-only events for senior staff and the decision makers which focus on a range of leadership topics and issues relevant in the industry. The series offers a unique interactive experience focusing on the most innovative strategies and solutions to help keep Georgiou ahead of the game in this challenging climate.

Past guest speakers include Professor Bruce Robinson AM; Sue Murphy, CEO Water Corporation; Diane Smith-Gander, Chairman Transfield Services; Cathryn Carver, Managing Director of Institutional Australia and Managing Director of Global Relationship Banking ANZ; John Poynton, Co-Founder and Chairman of Azure Capital; Professor Lyn Beazley AO; and Brett Swayn, Vice President of Health, Safety, Environment and Community BHP Billiton Iron Ore.

DEVELOPMENT

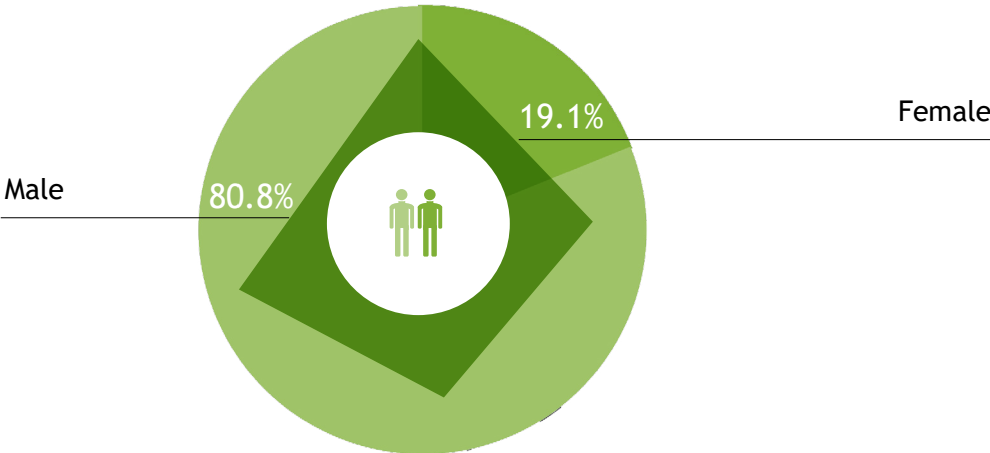


TRAINING

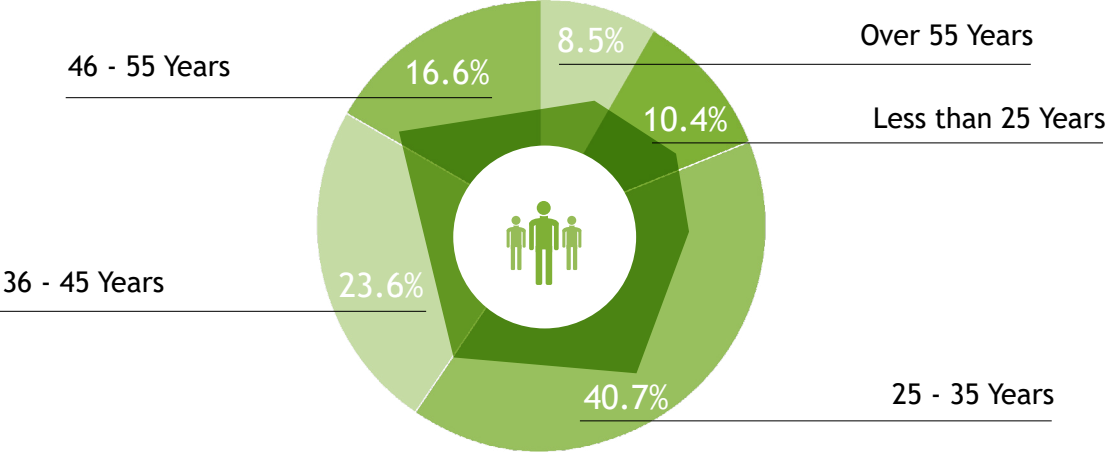


EMPLOYEE DEMOGRAPHIC

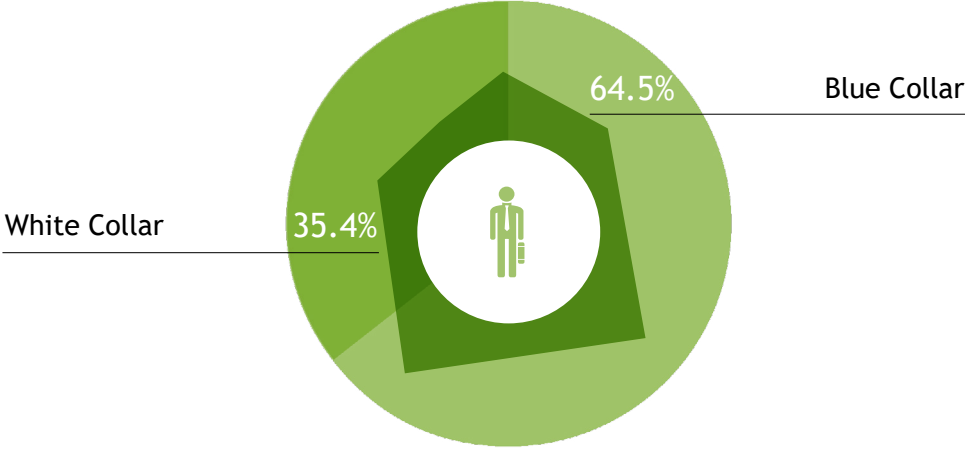
GENDER



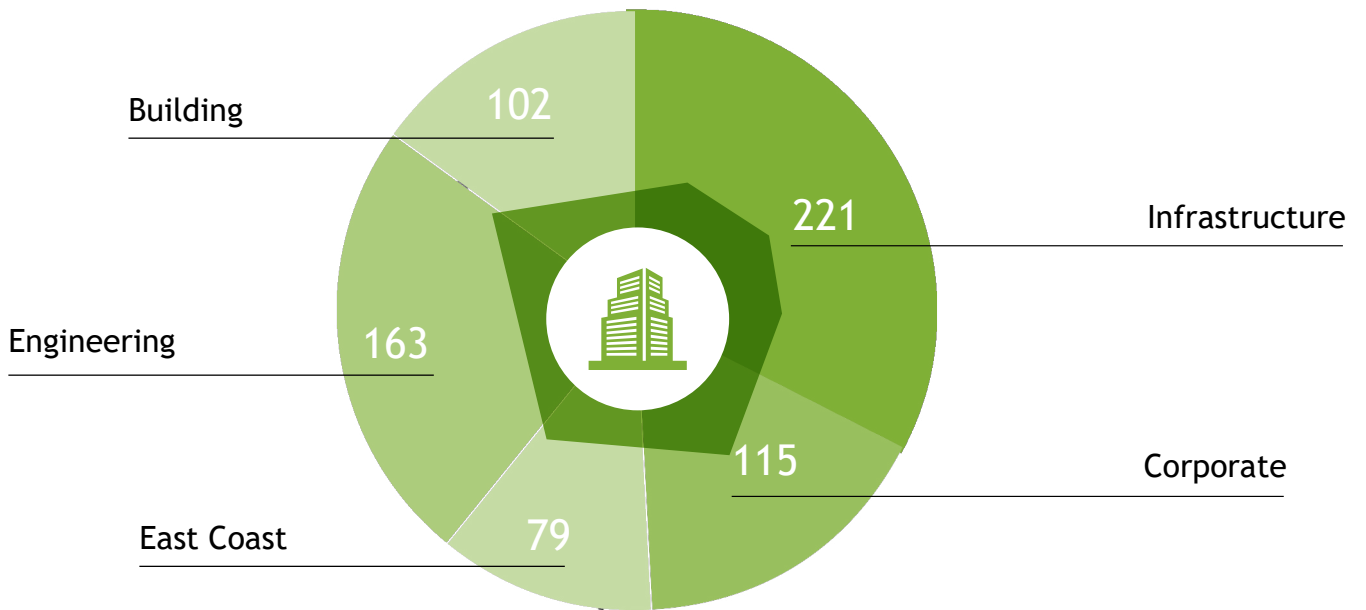
AGE



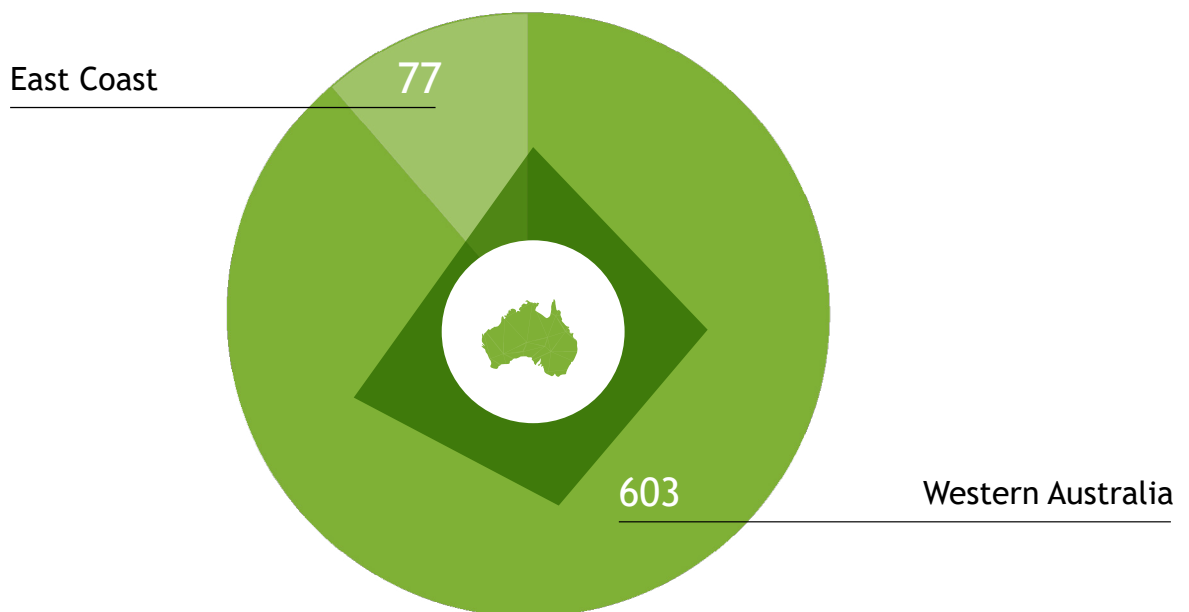
WORK TYPE



BUSINESS UNIT



LOCATION



PROJECTS

Feature Project	36
Building	38
Feature Project	40
Civil	42

We build **lasting relationships** through trust and performance, completing our projects on **time** and on **budget**.



SAFEGUARDING
LONG - TERM
RELATIONSHIPS



FEATURE PROJECT



ALDI DISTRIBUTION WAREHOUSE

CLIENT: ALDI	CONTRACT: Design and Construct	DURATION: Oct 2014 - Early 2015	VALUE: \$57M	LOCATION: Jandakot, WA
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Georgiou is currently delivering the first distribution centre in WA for supermarket powerhouse ALDI Australia, after being selected to design and construct their new Jandakot distribution facility worth \$57 million.

Capable of supporting in excess of 70 retail stores, the 50,000sqm distribution centre will include refrigerated areas, ancillary buildings, an office, extensive heavy-duty hardstand areas and landscaping.

The centre has been designed to support low lifecycle costs over a 30-plus year life – a major consideration for ALDI, which has positioned itself worldwide as

an environmentally responsible company.

The project team invested an enormous amount of work into developing an innovative and cost-competitive design for ALDI.

The energy efficient solution and innovative design for the project will provide significant benefits and work opportunities to WA contractors and businesses involved in the design, manufacture, fabrication, as well as the supply of materials and equipment for the project.







BUILDING

CURTIN UNIVERSITY MEDICAL TEACHING FACILITY

CLIENT:
Curtin
University of
Technology

CONTRACT:
Design and
Construct

DURATION:
Jul 2014 -
Dec 2015

VALUE:
\$40M

LOCATION:
Bentley, WA

Georgiou Group entered the specialist education building sector with the award of Building 410, a medical teaching facility at the Curtin University Campus in WA.

The five-storey building, with a total of 6,350m² of floor area, has been designed to accommodate a mix of formal and informal learning areas. Exposed concrete and in-situ beams with feature textured surfaces have been specified in keeping with the high quality finishes of surrounding buildings on campus.

The external facade will also feature curved precast wall panels, manufactured using coloured concrete and a high class surface finish, providing vertical fins on the building facade for shading purposes.

The contract involves an integrated fitout incorporating state-of-the-art audio visual, communications, IT and security services. Extensive landscaping and public art has also been designed to provide a comfortable and attractive environment for students and staff.

With a peak workforce of 85, the project is to be completed by late 2015.



TOLL WAREHOUSE EXTENSION

CLIENT:
Goodman

CONTRACT:
Design and
Construct

DURATION:
Nov 2014 -
Sept 2015

VALUE:
\$15M

LOCATION:
Redcliffe, WA

In October 2014, Georgiou Group was awarded a design and construct contract to build a new warehouse extension, facility and hardstand for Toll Express to meet growing demands at Perth Airport.

The proposed facility will comprise:

- an additional 20,520m² of covered warehouse including awnings with pallet goods storage, hardstand and breezeway/drive-thru including a dangerous goods stores and warehouse office, lunchroom and driver's room;
- sealed trailer hardstand of 23,446m² and unsealed trailer of 13,987m²;
- construction of a level 1 administration office internally in the existing warehouse;
- installation of LPG gas tanks, swale/retention basin, security fencing, canopies and new exit gates; and
- all landscaping.

The project will be constructed in a live, operational environment so care will be taken to ensure safety and minimal disruption to current operations. Additionally, Georgiou will bring its vast experience in building similar facilities to the project, ensuring the project is delivered on time and budget.



FEATURE PROJECT



GATEWAY WA

CLIENT: Main Roads WA	CONTRACT: Construct Only	DURATION: Mar 2013 - Apr 2016	VALUE: \$1B	LOCATION: Forrestfield, WA
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The iconic Gateway WA: Perth Airport and Freight Access Project is the largest infrastructure project ever undertaken by Main Roads WA.

In an Alliance with Main Roads WA, Leighton Contractors, BG&E, GHD and AECOM, Georgiou has an 18% share in the design and construction of the Gateway WA Project.

Scope of works includes:

- a major freeway-to-freeway interchange at Tonkin Highway-Leach Highway, including a new primary access road to the consolidated airport terminal;
- a new interchange at Tonkin Highway-Horrie Miller Drive-Kewdale Road;
- a new interchange at Leach Highway-Abernethy Road;
- upgrading Leach Highway between Orrong Road and Tonkin Highway to an expressway standard and associated upgrades to local roads and intersections in the Kewdale area;
- a principle shared path along

Tonkin Highway and Leach Highway;

- stage one of a new freeway-to-freeway interchange at Tonkin Highway-Roe Highway;
- upgrading Tonkin Highway between Great Eastern Highway and Roe Highway to six lanes;
- a new interchange at Boud Avenue; and
- a grade separation at the intersection of Roe Highway and Berkshire Road.







ALKIMOS STOCKPILE RELOCATION

CLIENT:
LandCorp

CONTRACT:
Construct Only

DURATION:
Jan 2015 - Apr 2015

VALUE:
\$4.1M

LOCATION:
Alkimos Beach, WA

Georgiou Group was awarded a \$4.1 million stockpile relocation project at Alkimos Beach in December 2014 and completed eight weeks ahead of schedule and within the Client's budget to enable the LandCorp's next stage of urban development.

Scope of work included:

- construction and maintenance of an access road from Alkimos Beach to the CAN site;
- clearing and mulching existing vegetation;
- hauling, placing, spreading and compacting the 500,000m³ of uncontrolled fill material some 1.5km to designated areas; and
- final stabilisation of finished fill surface with hydro-mulch and mulched vegetation.

In order to complete these works, along with our earthworks projects currently underway on the site, the project team turned to technology to drive productivity.

All 25 pieces of plant - excavators, dump trucks and scrapers - were fitted with GPS monitoring devices allowing the management team

to track daily movements and productivity in real time via mobile devices.

Additionally, the dump trucks were installed with hungry boards to ensure each truck could carry 95% of their total capacity.

Our internal survey team ensured all data records to the plant was accurately represented through monitoring software - Visionlink and Trimble.

Finally, the use of Unmanned Aerial Vehicles (UAV) provided accurate surface modelling at a significantly reduced price to conventional survey.

This extensive planning and ability to capture live data on progress, combined with the project team working six days a week, for 10 hours a day, ensured the project was completed ahead of schedule and to the satisfaction of the Client.



CHICHESTER DEWATERING PROJECT

CLIENT: Fortescue Metals Group	CONTRACT: Construct Only	DURATION: Apr 2014 - May 2015	VALUE: \$9M	LOCATION: Christmas Creek, WA
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Georgiou, in joint venture with NEMMS WPH, has delivered the dewatering works at FMG's Cloudbreak Mine and Christmas Creek Mine site in the Pilbara, WA.

Scope of works included the installation of HPDE pipe and fittings for mine dewatering (sizes of pipe varied from DN110 PN6.3 to DN630 PN16.)

The project team faced many challenges on this project.

All materials were Client-supplied and unfortunately some materials were found to be non-conforming. This required that the team be very diligent in checking the quality and conformance of the materials prior to incorporating into the works.

Working in a remote location and the difficulty in obtaining resources was overcome by detailed planning well in advance of when resources were required. In a hot and arid environment, close supervision and an awareness of working in the heat ensured the crew were well hydrated, had frequent cool down breaks and were fit for work.

Works were awarded as packages under a deed of standing offer. Each package had a short duration to achieve practical completion. This challenge was overcome by having the required resources on site to perform the works and positive communication with the Client to plan the works.



CLAREMONT ON THE PARK STAGE 3

CLIENT:
LandCorp

CONTRACT:
Construct
Only

DURATION:
Mar 2015 -
Mar 2016

VALUE:
\$14.6M

LOCATION:
Claremont,
WA

Claremont on the Park is LandCorp's newest residential development located around the existing Claremont Football Club. In December 2013, Geogiou was awarded Stage 2 of the remediation works, securing Stage 3 in March 2015.

Scope of works includes:

- remediation including Class 1 Asbestos, Class 1 Inert, and Hydrocarbon;
- demolition of former PTA Good shed;
- earthworks including clearing and mulching;
- complex staging of works including temporary carpark construction to minimise adverse impacts on existing carpark users, pedestrians and motorists;
- installation of drainage including GTP, drainage swales and outfall structure;
- installation of 200dia Water Main and 710dia PE Water Main;
- installation of Private and Public underground power and NBN network;

- roadworks, kerbing, footpath and pram ramp installation;
- installation of traffic signals;
- dismantle existing 132 KVa Power lines and poles and install underground HV cables;
- hardscaping include installation of shelters, walls, benches, seats and fencing; and
- soft landscaping and irrigation.

As the project is surrounded by local traffic, Geogiou are organising traffic management and liaising with local shire and other stakeholders to ensure minimal disruptions to the travelling public, timing truck deliveries at off-peak hours to maintain a positive relationship with the surrounding community.

The project is also organising traffic management for the works required by Western Power.



GREENOUGH RIVER BRIDGE

CLIENT:
Main Roads,
WA

CONTRACT:
Construct
Only

DURATION:
Feb 2014 -
Oct 2014

VALUE:
\$8M

LOCATION:
Greenough,
WA

As part of the Mid West Industry Road Safety Alliance road safety project, Georgiou were awarded an \$8 million contract to build a replacement bridge and associated road works to tie into the existing Brand Highway in February 2014.

Completed nine months later, scope of works included:

- construction of bridge super structure, including the supply and installation of 20x22.4m long Tee-Roff beams;
- construction of earth approach embankments;
- earthworks including clear and grub, 100mm topsoil strip, foundation preparation, embankment fill and final trim to batter; and
- roadworks including the construction of pavement, all line marking, compliance barrier, kerbing and signage.

The bridge construction consisted of a mainly concrete structure with in-situ footings and columns and precast beams.

The four spans of the tee-roff beam (at 22.4m each) bridge was to accommodate vehicles crossing the Greenough River Bridge and maintain this inter-regional route linking the major regional centres

of Perth and Geraldton during times of flooding.

Significant effort was put in by the project team to engage with, and utilise the services, offered by the local community.

This was very well received by the community and local council and was a key factor in Georgiou being awarded another bridge by the City of Greater Geraldton.



KOORAGANG ISLAND WASTE EMPLACEMENT FACILITY

CLIENT:
Hunter
Development
Corporation

CONTRACT:
Construct
Only

DURATION:
Aug 2014 -
May 2015

VALUE:
\$8M

LOCATION:
Kooragang
Island, NSW

Georgiou has recently delivered landfill closure works for Hunter Development Corporation at Kooragang Island; a project valued at \$8 million and located 9km north-northwest of Newcastle, NSW.

The team worked closely with the Client throughout the project to ensure no delays to the construction programme. The close relationship between contractor and client was a key success to the project.

Scope of works included:

- earthworks including regarding and capping 20 hectares of land;
- contaminated materials management;
- provision of suitable material and forming of capping layers;
- installation of geosynthetic layers; and
- installation of associated drainage and stabilisation works.

The project team faced many challenges on the project including real time identification and classification of contaminated material; separation of unsuitable/contaminated material from capping material won on site; necessary flexibility of activities to allow contaminated areas to be rectified efficiently; and minimisation of double handling of materials due to limited work space.



PERTH ZOO INTEGRATED WATER MANAGEMENT PROJECT

CLIENT:
Perth Zoo

CONTRACT:
Construct
Only

DURATION:
May 2015 -
Dec 2015

VALUE:
\$5.4M

LOCATION:
South Perth,
WA

Georgiou is currently delivering the Perth Zoo Integrated Water Management Project involving the installation of a common service trench through the zoo and installation of ring main, scheme water upgrade, fire main upgrade and irrigation control systems.

All works will be carried out during zoo open hours so disruption must be kept to a minimum, with traffic management in place to assist with pedestrian traffic. Liaison with the zoo is critical to the works to minimise the impact on visitors and animals, on average the Zoo caters for over 600,000 visitors per year.

A breakdown of works includes:

- pipe work installation for fire, water, non-potable, power and communication;
- hydrant installation, including bollard protection;
- traffic management for both Perth Zoo property and council property including staging of works around events and animal breeding seasons;
- excavation around sensitive trees and numerous unknown services;
- installation of pump station and associated commissioning;
- reinstatement of roads and pavements;
- replacement of tank liners and roofs; and
- design, supply and install irrigation central control systems.



SPRING GULLY POND C

CLIENT:
Origin Energy

CONTRACT:
Construct
Only

DURATION:
Jun 2013 -
Apr 2014

VALUE:
\$68M

LOCATION:
Roma, QLD

Georgiou has recently completed the Spring Gully Pond C project at Origin Energy's Spring Gully gas extraction and processing operation.

The Spring Gully site consists of three gas plants - Spring Gully, Taloona and Strathblane.

Associated water is produced as part of the gas extraction process and is stored in holding ponds and treated through a reverse osmosis process in the Spring Gully Water Treatment Facility.

Georgiou's scope of works for the project included:

- construction of 1600ML (4x400ML cells) of new DERM-compliant brine storage ponds;
- bulk earthworks associated with the formation of the ponds - a double-lined HDPE membrane with leak detection and recirculation system;
- installation of pipeline; and
- concrete works to support the ponds' operations.

Being the first project with Origin Energy, the team worked closely with the Client throughout the project to ensure all areas of performance were to a high standard.

In particular the team provided significant levels of on site environmental management to ensure compliance with regulatory requirements and strict Origin reporting needs, showing our flexibility to provide processes compatible with client systems and requirements.



WEBB DOCK VEHICLE PDI FACILITY

CLIENT:
Patrick
Autocare

CONTRACT:
Design and
Construct

DURATION:
Jan 2014 -
Jul 2015

VALUE:
\$14.7M

LOCATION:
Port of
Melbourne,
VIC

In December 2013, Georgiou was awarded its first building project in Victoria - the construction of a Pre-Delivery Inspection Facility at Webb Dock west, encompassing a total lease area of 12 hectares.

Through an Early Contractor Involvement arrangement, Georgiou were able to ensure costing was transparent for the Client.

Scope of works includes:

- construction of a 24,000m² reinforced concrete truck handstand, 87,000m² sealed pavement carpark, and 9,000m² processing facility building and office facility;
- construction of a refueling area including supply and installation of fuel bowsers and all pipework to a 25,000L and 10,000L self-bunded fuel tanks including suction, fill lines, overflow alarm and monitoring equipment;
- two wash-bay structures, a truck wash bay and quarantine wash bay installed; and
- construction of a guardhouse

with fencing, lighting, security, landscaping and associated facilities.

The intended purpose of the facility is to take delivery of imported vehicles directly off the freight terminal from Webb Dock harbour, and accommodate the pre-delivery inspection and quarantine processing of the vehicles in a secure and monitored location.

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